

# COUNTY OF LEXINGTON

Procurement Services  
212 South Lake Drive, Suite 503, 5th Floor  
Lexington, South Carolina 29072-3493



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Phone (803) 785-8166  
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THIS IS A STATEMENT OF **INTENT TO AWARD** A CONTRACT AND BECOMES THE OFFICIAL STATEMENT OF AWARD CONTINGENT UPON COUNTY COUNCIL APPROVAL UNLESS OTHERWISE RESCINDED.

REFERENCE SOLICITATION NUMBER:            ***2017-IFB-31***

PROCUREMENT:                                    ***Two (2) Wetside Tankers***

ISSUE DATE:                                        ***August 23, 2016***

CLOSING DATE:                                     ***September 20, 2016***

AWARD IS MADE TO THE FOLLOWING:

***Sutphen Corporation***  
***Tanker Base Bid***  
***\$499,990.82***

An actual bidder who is aggrieved in connection with the intended award or award of a contract shall protest to the Procurement Manager in writing within ten (10) calendar days of the date of Intent to Award notice. Protest letter shall state the issues of the protest, specifically listing where the County failed in determining the potential award.

***Kay Keisler***  
Procurement Officer

Posted: ***September 23, 2016***

**THIS IS NOT AN ORDER**

**DO NOT SHIP PRIOR TO RECEIPT OF PURCHASE ORDER.**

Two (2) Wetside Tankers - 2017-IFB-31 - September 20, 2016	FireLine, Inc.	Sutphen Corporation	Fire Equipment Sales and Service
Response Notes	* NON-RESPONSIVE		
Total Bid (Tanker Base Bid and Options)	491,669.00	506,290.82	525,624.00
Taxes	Included	Included	600.00
<b>Grand Total Bid</b>	<b>491,669.00</b>	<b>506,290.82</b>	<b>526,224.00</b>
Group P1: Tanker Base Bid	486,202.00	499,990.82	520,000.00
P1.1 Tankers			
Unit Price	243,101.00	249,995.41	260,000.00
Item Total Price	486,202.00	499,990.82	520,000.00
Quantity	2	2	2
Estimated Delivery	300 Days after award	330 Days after award	220 Days after award
Comment (Optional)	Total with SC Sales tax per truck is \$243,101.00 x 2 units is \$486,202.00. Delivery is 300 days after the signed documents are received by Salesman at Pre-construction conference at the FD. Bid is only good for 30 days	Please reference attached documentation for Down Payment Discount options. For a full prepayment, Sutphen Corporation offers a discount of \$11,458.12 for a final selling price of \$488,532.70 (\$244,266.35/ea)	FES 2000 Gallon Wetside Tanker
Group P2: Options	5,467.00	6,300.00	5,624.00
P2.1 Fire Comm Heads set 5100D			
Unit Price	4,867.00	6,300.00	4,058.00
Item Total Price	4,867.00	6,300.00	4,058.00
Description	Tanker Option 1:  One (1) Model 5100D Intercom  Six (6) Model UH-51 Headsets  Specify manufacturer, model, and stock # in comment section.	Tanker Option 1:  One (1) Model 5100D Intercom  Six (6) Model UH-51 Headsets  Specify manufacturer, model, and stock # in comment section.	Tanker Option 1:  One (1) Model 5100D Intercom  Six (6) Model UH-51 Headsets  Specify manufacturer, model, and stock # in comment section.

Two (2) Wetside Tankers - 2017-IFB-31 - September 20, 2016	FireLine, Inc.	Sutphen Corporation	Fire Equipment Sales and Service
Quantity	1	1	1
Estimated Delivery	300 Days after award	330 Days after award	270 Days after award
Comment (Optional)	<p>Clarification to your spec. FD specification are not complete. You must also include a Wireless base WB505R which is \$1004.00 to make the system wireless. The wireless headsets are p/n UHW505, 4 Firecom hooks for mounting in the cab to hang the headsets are \$28.00. I included 2 in the base bid of the tanker. The wireless interface cable for the Motorola radio is \$175.00. to be installed at Fd by Fireline at truck delivery. I do not know if the Fd needs more than one Firecom supplied. The math did not add correctly if the Dept. needs two units installed. If we are to only install the one Firecom system deduct \$300.00</p>	<p>The system shall include the following components:</p> <ul style="list-style-type: none"> <li>(1) 5100D intercom master station</li> <li>(2) UHW-51 headsets each with 12V charger and base station</li> <li>(4) UHW-52 headsets each with 12V charger</li> <li>(1) Multiple channel wireless base</li> <li>(1) Mobile radio interface cable as required</li> </ul>	<p>Fire Com 5100D , Remote head, Radio interface cable, 8 hooks, 6 plug in units</p>
P2.2 Installation of Fire Comm Heads set 5100D			
Unit Price	600.00	0.00	1,566.00
Item Total Price	600.00	0.00	1,566.00
Quantity	1	1	1
Estimated Delivery Date	8/21/2017	8/1/2017	6/20/2017
Comment (Optional)	<p>I cannot get the correct format on the installation. The Intercom System would be installed . within 7 Days after delivery to your department.</p>	<p>Installation included in P2.1</p>	
Questions			

<b>Two (2) Wetside Tankers - 2017-IFB-31 - September 20, 2016</b>	<b>FireLine, Inc.</b>	<b>Sutphen Corporation</b>	<b>Fire Equipment Sales and Service</b>
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Group 1			
1.1 Did your company attend the mandatory pre-bid meeting?	Yes	Yes	Yes
1.2 What is your estimated delivery time after receipt of order?	300 Calender Days After the Documents Signed at Pre-con.	300-365 days	220 days for both units

\* Fireline Inc. has been deemed non-responsive due to qualifying their bid. Solicitation requires bid pricing to be remain effective for a minimum of 90 days.